



**Development  
Services Agency**

# News Release

Mike DeWine, Governor  
Jon Husted, Lt. Governor

Lydia L. Mihalik, Director

[www.development.ohio.gov](http://www.development.ohio.gov)



## For Immediate Release

October 30, 2020

Contact: Dan Bowerman at (614) 728-0989

[Dan.Bowerman@development.ohio.gov](mailto:Dan.Bowerman@development.ohio.gov)

## Export Interns Help Ohio Businesses Grow

Lt. Governor Jon Husted, in coordination with the Ohio Development Services Agency, today encouraged Ohio businesses to participate in the state of Ohio's Export Internship Program to help expand sales to new markets with the assistance of trained college interns.

"Not only does this program provide hands-on training for students looking to improve their skills, but it creates a great opportunity for Ohio companies to become more competitive among international markets," Lt. Governor Husted said.

The Ohio Export Internship Program matches businesses interested in growing exports with highly motivated college students who have taken export-focused coursework. The Development Services Agency offers participating small to medium-sized businesses a 50 percent reimbursement for the wages of the intern, up to \$3,600.

"The Export Internship Program benefits the state, our small businesses, and our college students," said Lydia Mihalik, Director of the Ohio Development Services Agency. "Small businesses gain new customers and markets for their products, the interns gain real-world experience and training, and the state trains its future workforce. It's a win for everyone."

This year, 41 students from universities across the state spent the summer working for 39 companies. The program is a partnership between the Ohio Development Services Agency, The Ohio State University, Youngstown State University, Cleveland State University, and the University of Dayton.

The program has a track record of success with students increasing export sales for businesses. In the nine years of the program, 315 student-company matches were created, resulting in 96 internship extensions, 49 new job positions, and 332 new international markets, distributors, or customers.

Companies can apply at [eip.development.ohio.gov](http://eip.development.ohio.gov). Internships will run from May to August 2021, and Development's Export Assistance Office is reviewing company applications now.

To see a video featuring some of the 2020 interns and the companies they worked for, visit [youtube.com/watch?v=JCe4Hn1phko](https://youtube.com/watch?v=JCe4Hn1phko).

###

**Note to Editors:** If you would like to interview one of this year's interns or company representatives, contact Dan Bowerman at [Dan.Bowerman@development.ohio.gov](mailto:Dan.Bowerman@development.ohio.gov).

